

Activity Worksheet (Tele-Sales)

Week of:	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Totals
# of Dials							
# of Text Messages sent							
Talk Time (Roughly)							
Presentations							
# of Sales							
Annual Premium							
Referrals							
# of social media posts							
# of people approached							
Time Ended							

Number of Leads Ordered for the week	
Were you on all the conference calls?	
Did you schedule time to be helped?	
Did you help an agent on your team?	
# of Recruits talked to	
# of new hires	

Target Activity / Results: \$1,000 AP per/day, if not met 5 hours talk time, if not met 250 dials